



Report of the
Government Actuary
(in respect of the KiwiSaver Act 2006)

for the year ended
30 June 2008

*Presented to the House of Representatives pursuant to
Section 194 of the KiwiSaver Act 2006*

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MINISTER OF COMMERCE

In accordance with section 194 of the KiwiSaver Act 2006, I submit my report for the year ended 30 June 2008 on the principal matters transacted under that Act. This year's report contains the first set of statistical analysis of KiwiSaver schemes based on the Annual Returns for the period ended 31 March 2008 lodged by each individual scheme as required by section 125 of the KiwiSaver Act 2006.

INTRODUCTION

For the purposes of this report, the relevant parts of the KiwiSaver Act 2006 (the Act) came into force on 1 December 2006. KiwiSaver schemes were developed for registration by providers over the months up to 1 July 2007, when members could first join a KiwiSaver scheme.

1. BACKGROUND

- 1.1 The Act places emphasis on the role and responsibilities of trustees and makes no distinction between schemes which are provided to the general public, or sponsored by private or state sector employers.
- 1.2 Initially my role has been to ensure and enable eligible KiwiSaver schemes to be registered in a timely manner. This requires a review to ensure that the trust deed complies with the requirements of the legislation, that matters covered in Schedule 2 of the Act are adequately disclosed and that fees are not unreasonable as identified in Schedule 1 of the Act and the KiwiSaver Regulations 2006 (the Regulations).
- 1.3 The KiwiSaver regime has now been in force for a year and my role is similar to my role under the Superannuation Schemes Act 1989 (the 1989 Act), namely to react to the decisions and actions (or lack of action) of persons responsible for managing KiwiSaver schemes, where necessary or appropriate. My aim is to encourage compliance with the Act and to resort to the use of my statutory powers only where that encouragement has proved ineffective, or where "encouragement" would be inappropriate due to the circumstances of the particular matter under consideration. From time to time, whether on request or when a situation comes to my attention, I may investigate whether a KiwiSaver scheme is operating in accordance with the Act under the powers given in sections 188 and 189 of the Act.
- 1.4 In practice, the services that I require for the administration of the Act have been provided by the Insurance and Superannuation Unit of the Business Services Branch of the Ministry of Economic Development (the Ministry). In this report, the operations of myself and the Insurance and Superannuation Unit in connection with the Act are referred to as "the office".

2. GENERAL OVERVIEW OF YEAR ENDED 30 JUNE 2008

- 2.1 The office's activities have been directed towards the development of processes to review the registration and regulation of KiwiSaver schemes and to administer the relevant sections of the new Act in conjunction with the Inland Revenue who administer Parts 1 to 3 and Schedule 3. We have had regular contact with Inland Revenue to ensure the smooth running of the complete Act.
- 2.2 From Appendix 2 the numbers enrolled were close to 500,000 by 31st March 2008. Subsequently by the end of July 2008 numbers were close to 750,000. Clearly this success has led to pressure on the Inland Revenue to pass the contributions smoothly from the member or employer to the provider. It is the role of the Inland Revenue to ensure that money passes to the provider and our role (to investigate under section 188) is designed to follow up issues with providers. We do not have any general outstanding issues with providers.
- 2.3 For members in employment the Inland Revenue collects the KiwiSaver member and any employer contribution via the IR345 form. We are aware that there can be delays when there is seen to be inconsistency in the completion of that form. However whilst the contributions remain with Inland Revenue an interest element will help compensate the member.
- 2.4 We have continued to be involved in discussions about individual KiwiSaver Scheme design and trust deed issues with trustees and their advisers using our usual draft review process. Proposed individual KiwiSaver Scheme fees were also reviewed to ensure that they were not unreasonable. Many ad hoc issues were raised and discussed including interpretation issues on various sections of the Act.
- 2.5 The fees charged by the office are as prescribed by Schedule 2 of the Regulations.
- 2.6 We have had brought to our attention possible delays in implementation of voluntary transfers from one provider to another. We would bring the attention of all providers the requirements of section 56(4) of the Act which requires compliance within 35 days.

3. REGISTRATION OF SCHEMES

- 3.1 During the year to 30 June 2008 we have registered 22 KiwiSaver Schemes bring the total number of registered schemes to 54.
- 3.2 At 30 June 2008 there are 6 default provider KiwiSaver schemes and 3 were schemes that had converted from the 1989 Act regime. Of the 54 schemes, 28 had "bolted on" a KiwiSaver scheme to their existing registered superannuation scheme.

4. UNREASONABLE FEES ASSESSMENT

- 4.1 As part of the registration process, under Schedule 2 of the Act "a statement of the fees that will be charged in the period from registration to the first annual report or the basis on which those fees will be calculated" is required.
- 4.2 For schemes proposing to commence on 1st July 2007, as reported in last years report, fees had been considered in at least draft form by May 2007. Formal applications were then able to be processed promptly and well within the permitted 28 day timeframe.

Where issues were identified discussion took place with the provider, and some fees have been adjusted.

The Government objective was to establish KiwiSaver as a low-cost work-based savings scheme at both the individual and employer level. The Act makes no distinction between schemes which are provided to the general public or to employers.

In general terms, the result has been a range of fees which have some variations. The style of investment management, for example, will lead to different fee levels. But, in general terms, the higher the investment risk, the higher is the potential return and the higher the fee.

Fees can be compared on the Retirement Commission's website www.sorted.org.nz. However that site does not allow comparison of both expected fees and expected returns which would demonstrate that funds with higher investment risk usually have higher fee levels but usually also have higher expected returns in the longer term.

It is welcome to see a fee comparison available at no cost to members. KiwiSaver Schemes allow portability of member funds between schemes and sections 55-56 of the Act outline the voluntary transfer opportunities for members if their current scheme does not meet their needs.

Guidance Note KSGN1 clarified the way fees, which were defined as being deducted directly from the fund, would be viewed. The total of all fees including those which were not identified in numeric terms in the investment statement will be reviewed for unreasonableness as defined in the Act. At present I expect to review fees on an annual basis following receipt of the (audited) financial reports of the KiwiSaver scheme. Section 6 of Newsletter 63 covers this in more detail. Given the review covers all fees charged to a KiwiSaver Scheme, there should be no possibility of unlimited deduction of fees.

Under section 189B of the Act any increase in fees must be advised as soon as reasonably practicable after the increase takes place. To date no fee increases have been notified. However my office continues its practice of offering to provide informal comment on how we would view any proposed fee increase. Section 188 gives the power to investigate.

5. EXEMPT EMPLOYER, COMPLYING SUPERANNUATION FUND STATUS

- 5.1 On 30 June 2008, 461 (201 at 30 June 2007) private sector employers had applied and received exempt employer status. This means that new employees to those companies would not be subject to the automatic enrolment rules prescribed in the Act. Of the 461 private sector employers, 98 (76 at 30 June 2007) were associated with 29 (19 at 30 June 2007) stand alone employer superannuation schemes whilst the balance of 336 (125 at 30 June 2007) employers were spread between 8 (4 at 30 June 2007) master trust multi employer superannuation schemes.
- 5.2 A further 2472 education sector employers had exempt employer status. Other government departments and agencies (50) ceased to have exempt employer status effective 1 April 2008.
- 5.3 With respect to Complying Superannuation Fund status, as at 30 June 2008 there were 30 (13 at 30 June 2007) schemes that had obtained this status, of which 20 (7 at 30 June 2007) schemes were stand alone employer schemes. The other 10 (6 at 30 June 2007) were multi-employer schemes. 116 (41 at 30 June 2007) employers of multi employer schemes had received relevant participating employer complying fund status.

6. COMMUNICATIONS

- 6.1 The office endeavours to maintain effective communication with those concerned with KiwiSaver schemes.
- 6.2 The office continues to be willing to discuss particular problems on an informal basis with trustees and their professional advisers. Within the office a facility is provided to respond to telephone enquiries from trustees and their professional advisers.
- 6.3 Guidance notes can be issued under section 127 of the Act from time to time. These guidance notes will be subject to a "peer review" process before being issued. Two Guidelines have been issued.

Guidance Note KSGN1

KSGN1 gave guidance on how I will treat fees which the trust deed of the scheme identified as being charged directly to the fund. I expect these non-numerically defined fees to be capped at levels defined in the guideline. Overall I must review all possible fees charged to a KiwiSaver scheme.

Guidance Note KSGN2

KSGN2 gave guidance on performance fees and fees for ethical funds.

- 6.4 Additionally, two newsletters were issued under the 1989 Act, series numbers 62 and 63, which dealt with KiwiSaver issues. Draft newsletters are produced within the office and then sent to selected external experts for comment. However, where the content of the newsletter is not contentious, this procedure may be condensed.

Newsletter 62, October 2007:

This Newsletter contained advice that the 30 June Annual Report had been tabled and included a copy of the first KiwiSaver Guideline KSGN1 relating to unreasonable fees.

Newsletter 63, March 2008:

This newsletter contained information about changes in the legislation, short paid employer contributions, the future reporting of fees, the complying superannuation fund register the statistical return form and the second KiwiSaver Guideline on unreasonable fees KSGN2.

Website:

We have re-launched our website at www.isu.govt.nz which contains pdf and html versions of Government Actuary Newsletters and Annual Reports. The website also contains the electronic KiwiSaver Scheme Register, the Exempt Employer Register and the Complying Superannuation Fund Register, as well as the Guidance Notes that are published under the Act.

7. COMMENTARY

KiwiSaver is a new initiative for Superannuation savings in New Zealand. We have seen the market develop in two distinct forms, namely:-

- “retail” schemes for members and participating employers and
- schemes for specific groups of people either in the same company or industry or other defined group.

The second group has restricted access which results in lower fees in general as the defined membership has a close connexion with the provider.

The “retail” schemes exhibit a range of different funds and have a fee structure which is spread over a limited level of fees. This is in line with the original KiwiSaver concept in the 2006 Act. The 2007 budget introduced improved incentives and employer contribution compulsion from April 2008 which has resulted in a surge in membership.

In time the economies of scale experienced because of the higher numbers of members should result in a more competitive environment between providers which will benefit members in general.

Whilst KiwiSaver is locked in until the age of eligibility for New Zealand Superannuation, the portability provisions within KiwiSaver in section 55 onwards of the Act do allow members to transfer between schemes.

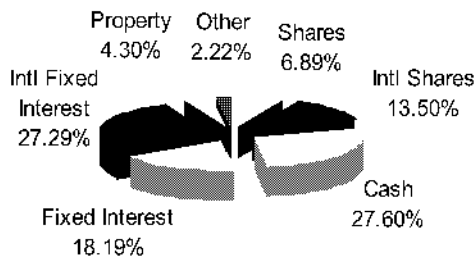
A member has the ability to monitor his contributions together with any employer contributions on the Inland Revenue KiwiSaver website (www.kiwisaver.govt.nz) as well as on the websites of some individual providers. It is of note that the Inland Revenue refer to any employer contribution beyond the compulsory component as “voluntary”. This is unfortunate as there is normally a contractual relationship between member and employer concerning the total employer contribution.

8. STATISTICS

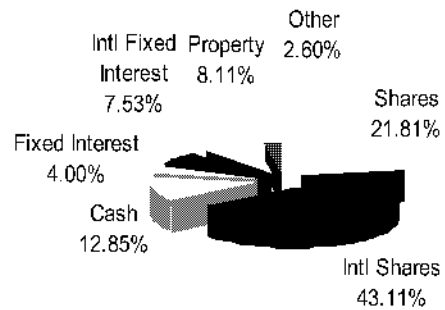
The Appendices 1 to 11 contain the aggregation of the 31 March 2008 statistical returns specified in Schedule 1 of the KiwiSaver regulations. Each appendix mirrors a form identified in the Schedule 1. 46 of the 51 KiwiSaver schemes registered as at 31 March 2008 had members and assets and completed a statistical return.

In the following pie charts the assets of the top ten KiwiSaver Schemes are shown by benchmark asset allocation for the Conservative, Balanced and Growth Funds. The average benchmark investment allocation for the six default funds is also shown.

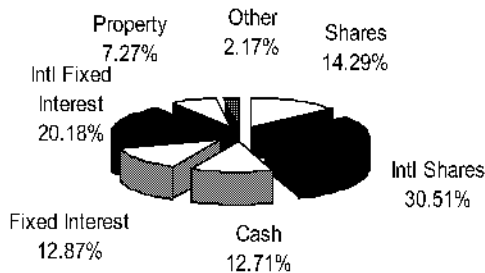
Benchmark Investment Asset Mix - Conservative Portfolio



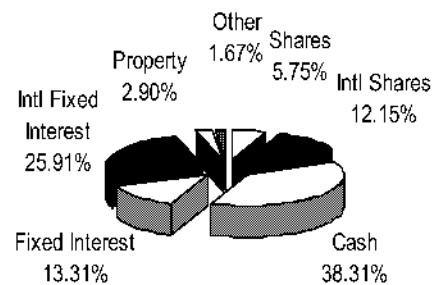
Benchmark Investment Asset Mix - Growth Portfolio



Benchmark Investment Asset Mix - Balanced Portfolio

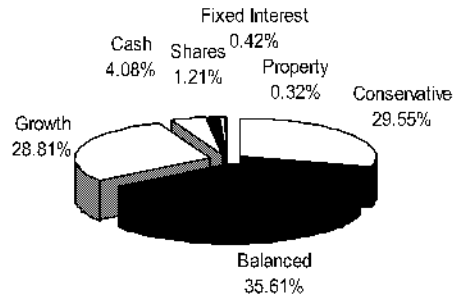


Average Benchmark Investment Asset Mix - Default Schemes



A flavour of member preference is also demonstrated by taking the same ten providers and showing the asset classes. A conservative/balanced fund preference is clearly visible currently.

Portfolio Allocation Excluding Default Members



It is expected that further tables will be developed for future reports.

9. STAFF AND EXTERNAL ADVISERS

The office has a small team of dedicated individuals with particular skills and expertise. The office supplements its resources, where and if appropriate, by making use of other resources within the Business Services Branch of the Ministry, and by seeking external assistance from experts in the private sector in dealing with particular problems as they arise.

In seeking external professional advice, the office looks for persons who have particular skills and experience that match the nature of the problem. Appropriate external private sector professional advice is also sought to provide quality assurance processes.

During the year I have appreciated the assistance and advice given by Hugh Rennie QC, Chapman Tong, Simpson Grierson and the Ministry's in house legal team.

The staff carrying out the work of the Insurance and Superannuation Unit have shown ongoing dedication and commitment, and I would like to record my sincere appreciation for the outstanding efforts during the year of Gavin Quigan, Manager Insurance and Superannuation Unit, Lesley Carrig, Superannuation Officer and Cecilia Heath, Technical Specialist.

D G Benison B.Sc.(Econ), FIA, FNZSA
Government Actuary

Appendix 1: KiwiSaver Schemes in Force as at 31 March 2008 - Income and Expenditure Summary

	Default	Active	Total
<i>Opening balance of scheme assets at start of annual return year</i>	\$0.00	\$89,817.00	\$89,817.00
Categories of income for annual return year			
Member contributions at section 64 contribution rate	\$90,350,834.90	\$151,161,933.10	\$241,512,768.00
Employer contributions	\$6,637,689.15	\$28,348,736.64	\$34,986,425.79
Crown contributions (section 226) and fee subsidies	\$165,416,419.33	\$242,305,459.13	\$407,721,878.46
Transfers of members' accumulations into scheme from other KiwiSaver schemes	\$0.00	\$12,724,353.41	\$12,724,353.41
Transfers of members' accumulations into scheme from registered superannuation schemes	\$31,592.39	\$3,172,434.22	\$3,204,026.61
Lump sum contributions	\$43,578.19	\$12,360,036.57	\$12,423,614.76
Other voluntary contributions over section 64 contribution rate	\$93,567.56	\$14,592,320.21	\$14,685,887.77
Income from investment of scheme assets	-\$359,077.45	-\$6,937,655.29	-\$7,296,732.74
Other income	\$483,783.38	\$1,449,056.41	\$1,932,839.79
Total income from annual return year	\$262,698,387.45	\$459,286,491.40	\$721,984,878.85
Categories of expenditure for annual return year			
First home purchase withdrawals	\$0.00	\$0.00	\$0.00
Mortgage diversion withdrawals	\$0.00	\$0.00	\$0.00
KiwiSaver end payment date withdrawals	\$0.00	\$0.00	\$0.00
Withdrawals on death	\$4,050.85	\$26,578.31	\$30,629.16
Serious illness withdrawals	\$0.00	\$0.00	\$0.00
Withdrawals or transfers on permanent emigration	\$0.00	\$0.00	\$0.00
Significant financial hardship withdrawals	\$2,732.56	\$255.66	\$2,988.22
Transfer of members' accumulations out of the scheme into other KiwiSaver schemes	\$12,105,651.64	\$1,783,910.93	\$13,889,562.57
Amounts required to be paid under other enactments	\$46,006.28	\$126,830.48	\$172,836.76
Administration fees	\$1,284,428.09	\$2,660,446.56	\$3,944,874.65
Investment management fees	\$123,369.36	\$502,222.14	\$625,591.50
Trustee fees	\$41,039.48	\$54,444.33	\$95,483.81
Insurance premiums	\$1,260.00	\$220.00	\$1,480.00
Other scheme expenses	\$50,355.98	\$1,452,689.62	\$1,503,045.60
Total expenditure for annual return year	\$13,658,894.24	\$6,607,598.03	\$20,266,492.27
Closing balance of scheme assets at end of annual return year	\$249,039,493.21	\$452,678,893.37	\$701,718,386.58

Note:

1. The statistical returns are unaudited and may not include all transactions.
2. Some providers currently have an inability to differentiate between types of transfers, therefore there are discrepancies in transfers to and transfers from KiwiSaver Schemes.
3. Opening balance refers to schemes converted under section 135 of the KiwiSaver Act 2006.

Appendix 2: KiwiSaver Schemes in Force as at 31 March 2008
Membership Summary

	Number of Members		
	Default	Active	Total
<i>Number of contributing members at start of annual return year</i>	-	22	22
Categories of entries of members for annual return year			
New members (other than transfers from other schemes)	167,754	313,255	481,009
Members restarting contributions at end of section 104 contribution holidays	13	1,367	1,380
Members restarting contributions after stopping contributions for any other reason	-	2	2
Members transferring into scheme from other KiwiSaver schemes	33	11,039	11,072
Members transferring into scheme from registered superannuation schemes	-	630	630
<i>Total entries for annual return year</i>	167,800	326,315	494,093
Categories of membership exits for annual return year			
KiwiSaver end payment date exits	-	-	-
Deaths	3	20	23
Permanent emigration exits	-	1,202	1,202
Transfers out of scheme into other KiwiSaver schemes	6,345	-	6,345
Other permanent exits	42	198	240
Members starting section 104 contribution holidays	717	527	1,244
Member stopping contributions for other reasons	9,636	53,703	63,339
<i>Total temporary and permanent exits for annual return year</i>	16,743	55,650	72,393
<i>Number of contributing members at end of annual return year</i>	151,057	270,665	421,700
Non-contributing members on section 104 contribution holidays			
<i>Number of members on section 104 contribution holidays at start of annual return year</i>			
Members starting section 104 contribution holidays	717	475	1,192
Members ending section 104 contribution holidays and restarting contributions	13	7	20
Members ending section 104 contribution holidays but not restarting contributions for any reason	13	1	14
<i>Number of members on section 104 contribution holidays at end of annual return year</i>	691	467	1,158
Other non-contributing members (not on section 104 contribution holidays)			
<i>Number of other non-contributing members (not on section 104 contribution holidays) at start of annual return year</i>			
Members stopping contributions without section 104 contribution holidays	9,643	53,756	63,399
Members restarting contributions after having stopped contributions without section 104 contribution holidays	-	2	2
<i>Number of other non-contributing members (not on section 104 contribution holidays) at end of annual return year</i>	9,643	53,754	63,397
Total number of members at end of annual return year	161,391	324,886	486,277

Note:

- Some providers currently have an inability to differentiate between types of transfers, therefore there are discrepancies in transfers to and transfers from KiwiSaver Schemes.

Appendix 3: KiwiSaver Schemes in Force as at 31 March 2008
Age and Gender Profile of Members

Age at end of annual return year	Default members			Active members			Total active members
	Female	Male	Unknown gender	Female	Male	Unknown gender	
17 and under	1,305	1,158	517	23,267	23,094	2,663	49,024
18-25	13,821	14,275	13,563	12,481	13,430	6,920	32,831
26-30	5,429	5,878	5,586	7,398	7,123	2,892	17,413
31-35	5,029	5,248	4,826	9,327	8,344	2,765	20,436
36-40	5,649	5,142	4,976	11,571	10,221	2,904	24,696
41-45	6,031	4,943	4,787	13,458	11,938	2,884	28,280
46-50	6,052	4,528	4,641	15,549	13,339	2,684	31,572
51-55	5,264	4,002	3,918	17,273	13,992	2,264	33,529
56-60	5,137	4,268	3,492	22,044	18,519	2,110	42,673
61-65	3,057	3,039	2,464	20,805	19,056	1,467	41,328
66-70	83	82	40	486	523	60	1,069
71-75	0	0	0	0	0	0	0
76-80	0	0	0	0	0	0	0
81-85	0	0	0	0	0	0	0
86 and over	0	0	0	0	0	0	0
Unknown age	280	228	2,653	667	631	737	2,035
Totals	57,137	52,791	51,463	154,326	140,210	30,350	324,886

continued

Appendix 3: KiwiSaver Schemes in Force as at 31 March 2008
Age and Gender Profile of Members

Age at end of annual return year	Total members			
	Female	Male	Unknown gender	Total members
17 and under	24,572	24,252	3,180	52,004
18-25	26,302	27,705	20,483	74,490
26-30	12,827	13,001	8,478	34,306
31-35	14,356	13,592	7,591	35,539
36-40	17,220	15,363	7,880	40,463
41-45	19,489	16,881	7,671	44,041
46-50	21,601	17,867	7,325	46,793
51-55	22,537	17,994	6,182	46,713
56-60	27,181	22,787	5,602	55,570
61-65	23,862	22,095	3,931	49,888
66-70	569	605	100	1,274
71-75	0	0	0	0
76-80	0	0	0	0
81-85	0	0	0	0
86 and over	0	0	0	0
Unknown age	947	859	3,390	5,196
Totals	211,463	193,001	81,813	486,277

Appendix 4: KiwiSaver Schemes in Force as at 31 March 2008
Profile of New Default and Other Members

	Number of members	Scheme assets held for those members (\$)
Default members allocated to scheme by Commissioner under section 51 in annual return year	163,409	\$249,447,135.00
Other new members entering scheme in annual return year (including transfers from other schemes and active choice members)	100,080	\$142,472,971.00

Note:

Some providers have included members who have since opted out whilst others have not.

Appendix 5: KiwiSaver Schemes in Force as at 31 March 2008
Summary of Non-Contributing Members
(not on section 104 contribution holidays)

Number of non-contributing members (not on section 104 contribution holidays) at end of annual return year	Number of Members	Scheme assets held for those members (\$)
Default Members	9,643	\$10,306,284.00
Active Members	53,754	\$24,099,764.00

Note:

Non-contributing member –

- A member for whom no contributions have been received in the previous two months or
- Where the member does not contribute via the IRD, the member has failed to meet their contracted contribution frequency.

Appendix 6: KiwiSaver Schemes in Force as at 31 March 2008
Investment Fund Summary

Investment Funds	Number of members in each investment fund	Amount in each investment fund (\$)
Default	161,103	\$249,170,858.25
Totals	161,103	\$249,170,858.25
Active Default	22,578	\$35,520,635.98
Conservative	80,897	\$84,452,754.83
Balanced	119,322	\$165,892,045.91
Growth	96,526	\$128,315,273.41
Single sector funds		
<i>Cash</i>	14,570	\$15,983,533.91
<i>Shares</i>	6,555	\$5,500,050.87
<i>Fixed Interest</i>	2,455	\$2,019,593.59
<i>Property</i>	2,325	\$1,233,028.11
<i>Socially Responsible</i>	844	\$1,010,246.02
<i>Other</i>	9,846	\$13,611,348.92
Totals	355,918	\$453,538,511.55

Note:

1. The statistical returns are unaudited and may not include all transactions.

Appendix 7: KiwiSaver Schemes in Force as at 31 March 2008
Switches Out of Default Investment Product Into Other Investment Funds

Switches in annual return year	Number of members out of default investment product	Number of members into others	Amount (\$) out of default investment product	Amount (\$) into others
<i>Switches out of default investment product under instrument of appointment</i>	1,868		\$2,778,305.09	
<i>Switches into other investment funds</i>				
Conservative		338		\$341,443.61
Balanced		898		\$1,068,024.33
Growth		891		\$1,100,279.49
Single sector funds				
Cash		157		\$229,516.87
Shares		40		\$35,473.74
Fixed Interest		11		\$8,658.20
Property				
Other				
Total of switches into other investment funds	1,868	2,335	\$2,778,305.09	\$2,783,396.24

continued

Appendix 7: KiwiSaver Schemes in Force as at 31 March 2008
Switches Between Investment Funds

Investment Funds	Switches into investment funds in annual return		Switches out of investment funds in annual return		Net change in amounts (\$)
	Number of switches	Amount (\$)	Number of switches	Amount (\$)	
Active default	179	\$254,121.23	204	\$771,536.67	-\$517,415.44
Conservative	438	\$586,121.56	1000	\$464,287.36	\$121,834.20
Balanced	629	\$730,482.68	654	\$903,277.85	-\$172,795.17
Growth	480	\$576,441.51	392	\$462,883.47	\$113,558.04
Single sector funds					\$0.00
Cash	309	\$374,568.52	9	\$8,089.01	\$366,479.51
Shares	36	\$32,749.93	30	\$23,245.29	\$9,504.64
Fixed Interest	60	\$92,688.70	12	\$11,896.20	\$80,792.50
Property	13	\$3,803.58	9	\$3,829.68	-\$26.10
Socially Responsible	1	\$1,794.73	1	\$1,393.75	\$400.98
Other	57	\$80,727.03	2	\$92,721.37	-\$11,994.34
Total of switches between funds	2202	\$2,733,499.47	2313	\$2,743,160.65	-\$9,661.18

Appendix 8: KiwiSaver Schemes in Force as at 31 March 2008
Profile of Switches Between Investment Funds

How many switches between investment funds made in annual return year	Number of members who made those switches	
	Default	Active
1 switch	1,822	1,487
2 switches	0	108
3 switches	0	10
4 switches	0	8
5 switches or more	0	3

Appendix 9: Kiwisaver Schemes In Force At 31 March 2008
Analysis According To Size Of Scheme Assets

	<u>Number of Schemes</u> 2008	<u>Total Assets</u> 2008 \$m	<u>Total Membership</u> 2008
Assets grouping			
1 Under \$0.5m	13	2	1,099
2 \$0.5m to under \$2.5m	8	10	6,495
3 \$2.5m to under \$10m	10	47	34,897
4 \$10m to under \$25m	6	89	60,399
5 \$25m and over	9	553	383,387
TOTAL	46	701	486,277

Notes:

- 1 The data has been obtained from statistical returns made by the trustees of KiwiSaver schemes "registered" under the KiwiSaver Act 2006 that had commenced enrolling new members as at 31 March 2008.
- 2 Some totals may not add exactly, due to rounding.

Appendix 10: Kiwisaver Schemes In Force At 31 March 2008
Analysis By Nature Of Scheme

Nature of scheme	Number of Schemes	Total Assets	Total Membership
	2008	2008 \$m	2008
Default Schemes	6	249	161,391
Retail (Active Choice)	22	430	311,755
Employer (Bolt on)	7	1	569
Industry/Other	11	21	12,562
TOTAL	46	701	486,277

Notes:

- 1 Default Schemes statistics are only in respect of members and assets in the Default investment fund option.
- 2 Retail (Active Choice) Total Assets and Total Membership figures include that portion of the Default schemes where members have actively chosen to participate.
- 3 The data has been obtained from statistical returns made by the trustees of KiwiSaver schemes "registered" under the KiwiSaver Act 2006 to the members and beneficiaries of those schemes.
- 4 Some totals may not add exactly, due to rounding.

Appendix 11: Kiwisaver Schemes In Force At 31 March 2008
Analysis According To Nature Of Scheme And Size Of Scheme Assets

NUMBER OF SCHEMES:

Assets Grouping	Retail (see note 1)	Employer (Bolt on)	Industry/ Other	Total	Default
1 Under \$0.5m	2	6	5	13	0
2 \$0.5m to under \$2.5m	5	1	3	9	0
3 \$2.5m to under \$10.0m	9	0	2	11	0
4 \$10m to under \$25m	7	0	1	8	0
5 \$25m and over	5	0	0	5	6
Total, all groups	28	7	11	46	6

TOTAL ASSETS (\$ millions):

Assets Grouping	Default	Retail	Employer (Bolt on)	Industry/ Other	Total
1 Under \$0.5m	0	0.5	0.6	1.0	2.1
2 \$0.5m to under \$2.5m	0	8.2	0.5	3.7	12.4
3 \$2.5m to under \$10.0m	0	46.3	0	6.6	52.9
4 \$10m to under \$25m	0	108.3	0	10.2	118.5
5 \$25m and over	249	266.4	0	0	515.4
Total, all groups	249	429.7	1.1	21.5	701.3

TOTAL MEMBERSHIP:

Assets Grouping	Default	Retail	Employer (Bolt on)	Industry/ Other	Total
1 Under \$0.5m	0	198	392	509	1,099
2 \$0.5m to under \$2.5m	0	4,832	177	6,267	11,276
3 \$2.5m to under \$10.0m	0	35,260	0	5,786	41,046
4 \$10m to under \$25m	0	74,282	0	0	74,282
5 \$25m and over	161,391	197,183	0	0	358,574
Total, all groups	161,391	311,755	569	12,562	486,277

Notes:

- 1 Default Schemes are included.
- 2 Default Schemes statistics are only in respect of members and assets in the Default investment fund option.
- 3 Retail (Active Choice) Total Assets and Total membership figures include that portion of the Default schemes where members have actively chosen to participate.
- 4 The data has been obtained from statistical returns made by the trustees of KiwiSaver schemes "registered" under the KiwiSaver Act 2006 to the members and beneficiaries of those schemes.
- 5 Some totals may not add exactly, due to rounding.